



Transforming Industries  
with **AI Drones**,  
Drone as a Service  
& Quantum Computing



INVESTOR PRESENTATION

AUGUST 2025

NASDAQ: ZENA | FSE: 49Q

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[www.zenatech.com](http://www.zenatech.com)

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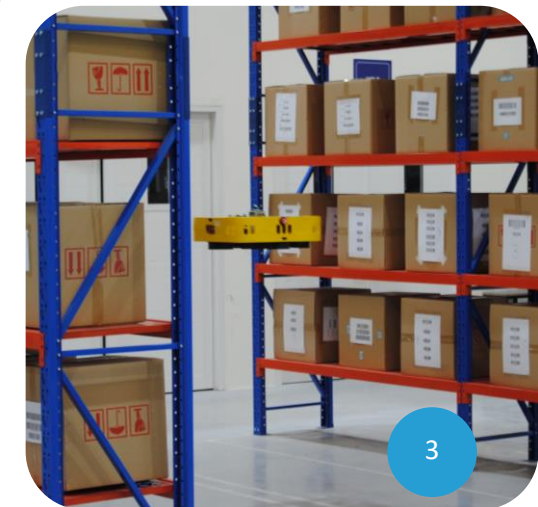
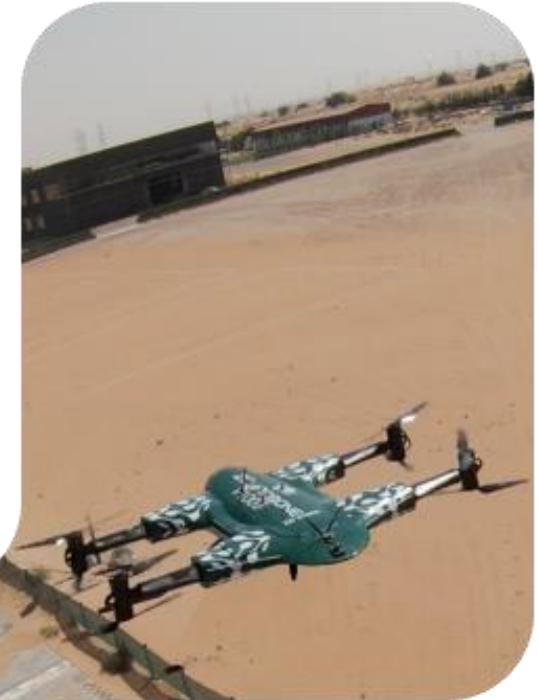
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# INVESTMENT HIGHLIGHTS

- **Enterprise SaaS Software Company** that designs and manufactures **AI drones**
- Selling to fastest growing sectors - **Defense, Agriculture, and Commercial** sectors
- Growing a Global **Drone as a Service** business for convenient Uber-like drone services
- **Growth by Acquisition** adding to tech solutions, services and customers, revenue accretive
- **Favorable Capital Structure** - 60% Founder and management team owned & 90% of debt held by private investors



# CAPITALIZATION SUMMARY



Stock Symbol	NASDAQ: ZENA FSE: 49Q
Stock Price (As of 07/24/25)	\$6.01
Common Shares Outstanding	25,501,124
Market Capitalization	\$145M
Warrants Outstanding	2,995,551
At least 60% of shares owned by Founder, Insiders	



# ZENATECH - REVENUE MODELS



## Enterprise SaaS Software \$2M Sales, 2024

- SaaS - Annual license
- Support & Maintenance
- Software Development
- Training

### Sales Channels:

Digital Marketing, Sales &  
Customer Support

## Drone as a Service (DaaS) Launched November 2024

- **Q1 sales \$1.13M ≈ half DaaS**
- DaaS annual subscription membership and per fee use
- Drone management fee
- Hardware/software application customization

### Sales Channels:

Digital Marketing, Direct Sales, JV Distribution  
Partners and resellers

## Drone Solutions, at Paid Trials Stage

- Drone hardware and accessory sales
- Drone management fee
- Drone software license
- Drone warrantee (hardware and accessory replacement)
- Hardware/software customization
- Software maintenance and support

### Sales Channels:

Direct Sales,  
JV Distribution Partners

# GLOBAL DRONE MARKET

**Commercial drone market growing from \$8.8B in 2022, expected to reach \$82.5B by 2032\***

**Military drones growing from \$14B in 2023, expected to reach \$47B in 2032\***

## Industry Drivers

- ✓ FAA/other aviation authorities- historic policy directives recently for US drone makers
- ✓ Tech innovation- drone batteries, lighter fuselage, AI and quantum
- ✓ US and other government policy shifts banning Chinese drones & components that currently dominate the industry

Source Industry Drivers/Sector size- Drone Life.com report on where the industry will grow the fastest by 2030- at 22/09/06, Military Drone market from Fortune Business Insights Research

NASDAQ: ZENA

## GROWTH, COMMERCIAL VERTICALS

**25-30%**

Agriculture/Precision Farming

**20-25%**

Infrastructure & Construction

**15-20%**

Logistics & Delivery

**15-20%**

Media & Entertainment

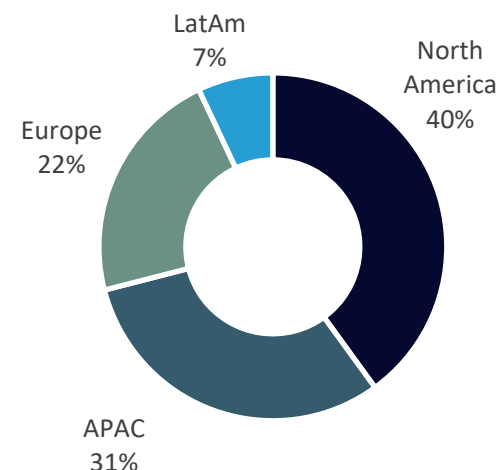
**10-15%**

Security & Surveillance

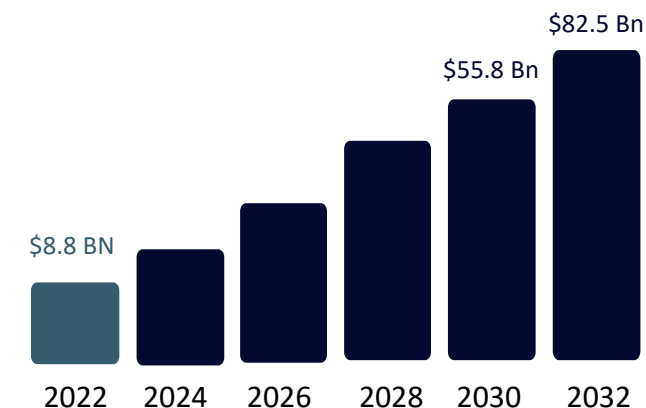
**5-10%**

Environmental Monitoring/Mgmt.

## Geographic Breakdown



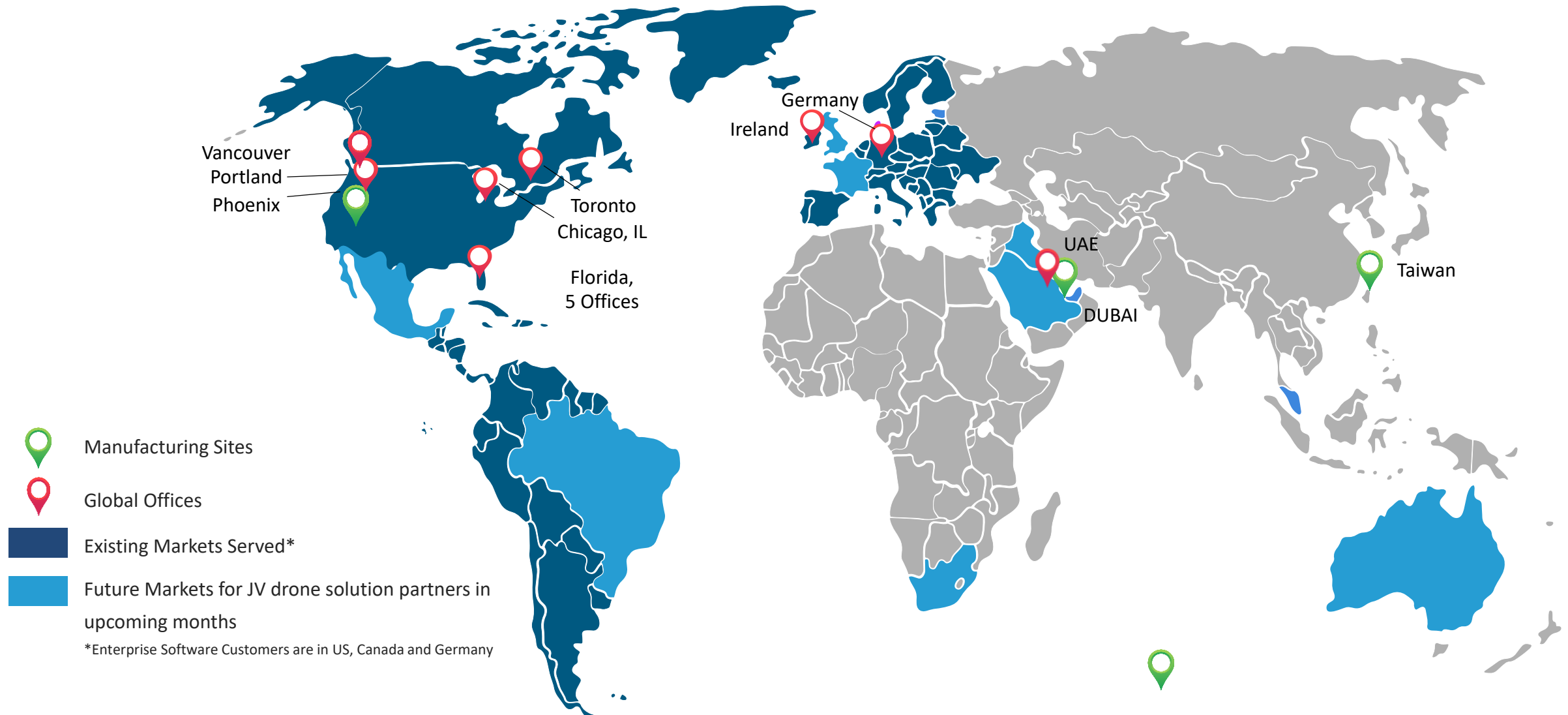
## Commercial Drone Market Size (USD\$)\*



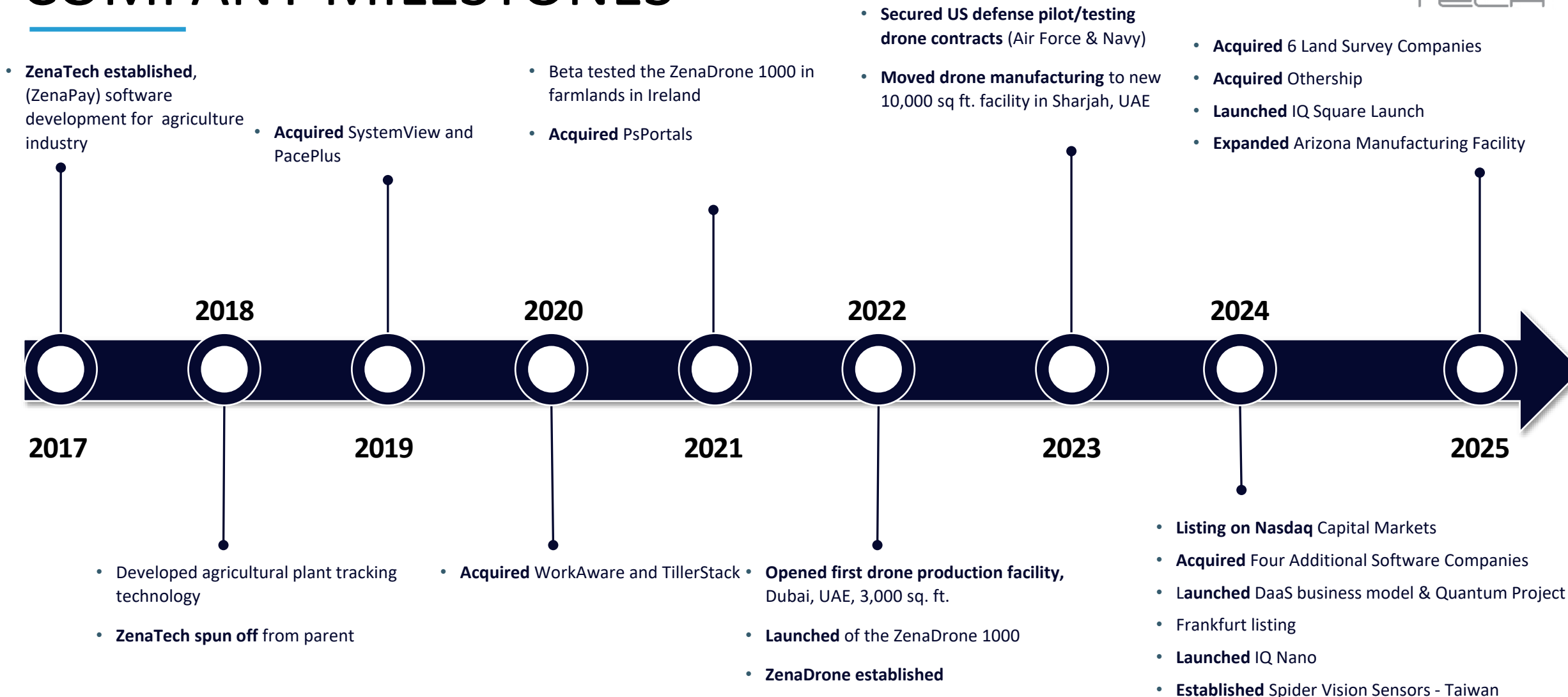
\*Sources: Skyquest and Straights Research



# GEOGRAPHIC PRESENCE AND GROWTH



# COMPANY MILESTONES





# OUR OFFERINGS



## Drone Technology Solutions

ZENADRONES 1000



ZENADRONES IQ



ZENATECH

## DRONE as a SERVICE MODEL (DaaS)



## Enterprise Software Solutions



WorkAware

TillerStack

SystemView

PACE

PsPortals

ZIGVOICE

Jadian

DeskFlex  
Optimizing your Productivity Resources

InterlinkONE  
Innovative marketing solutions

Interactive  
systems

othership

# ZENADDRONE PRODUCTS - ZENADDRONE 1000



7 X 12 feet

## ZenaDrone 1000

Stable Flight, Exceptional Maneuverability, Advanced Scanning, Multiple Attachments, and Heavy-lift Capabilities

Sells for: \$100-250K plus software



- **Defense Applications** - inspection, surveillance, reconnaissance, and border patrol
- **Precision Agriculture** - sprayer attachment and scanners
- **Gas Version in Development** - flies for several hours
- **Proprietary** Dronenet Communications System
- **Completed Paid Trials** with Air Force and Navy

# ZENADRONES PRODUCTS - IQ SERIES



20" x 20" and 30" x 30"

## ZenaDrone IQ NANO

A compact indoor inventory drone, operates in GPS-denied environments like warehouses or military armories, obstacle avoidance technology



40" x 40" and 50" x 50"

## ZenaDrone IQ Square

A VTOL outdoor engineered for line-of-sight land surveys, infrastructure and other outdoor inspections, as well as inspections and reconnaissance tasks for defense

# CURRENT CUSTOMER DRONE APPLICATIONS



## Agriculture

Help farmers cultivate higher yields, reduce labour and expenses utilizing plant tracking and Smart Farming solutions.

- Benchmark growth, scouting disease
- Fertilizer and Pesticide Spraying
- Crop and Fruit Farm Imaging
- Irrigation and Soil Management



## Defense And Government

Paid pilots by US Air Force and Navy for critical medical supply delivery in field operations, and for sub-zero climate deliveries.

- Search and rescue, disaster response and humanitarian aid
- Crowd monitoring and border patrol
- Operations inspection, intelligence gathering and security
- Firefighting and water spraying



## Warehouse and Logistics

Paid pilot in progress with multinational auto parts manufacturer automating inventory management via bar code scanning.

- Warehouse security and surveillance
- Aisle and safety inspections
- Picking, packing and parcel sorting
- Warehouse mapping



# FUTURE CUSTOMER DRONE APPLICATIONS



## Oil and Gas

- Pipe, flare stack and chimney inspection
- Offshore platform monitoring
- Site surveying and mapping
- Safety, compliance and environmental monitoring
- Security of sites and asset management



## Mining and Construction

- Monitoring and security of indoor and outdoor assets
- Safety and compliance inspections
- Terrain mapping and site survey applications
- Automation of processes, paperwork data collection and analysis/AI



## Forestry and Environmental

- Land surveys, animal tracking/migration
- Forest management, seed planting for reforestation
- Environmental planning and compliance
- Forest fire and emergency management



## Renewable Energy

- Pipe, flare stack and chimney inspection
- Offshore platform monitoring
- Site surveying and mapping
- Safety, compliance and environmental monitoring
- Security of sites and asset management





# DRONE AS A SERVICE (DaaS)

**Phase 1 Implementation Now-** Land Survey  
Engineering Company Acquisitions



**Phase 2-** DaaS Branded Business- Multiple Services



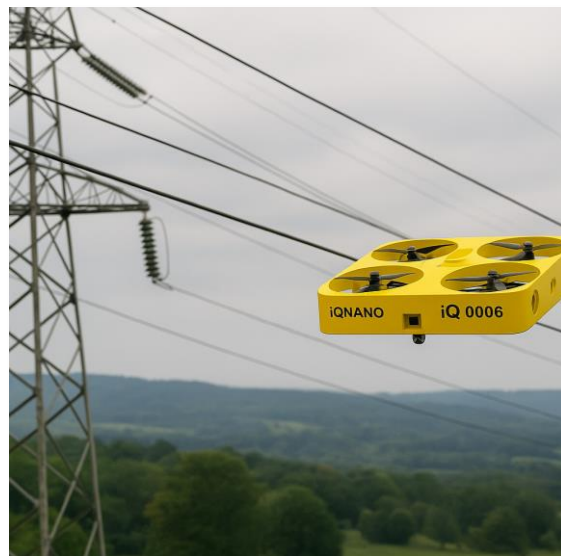
**Convenient Subscription-based Drone Services for  
Business and Government**

**No Hardware/Software Purchase, No Drone Pilots  
Required, No Maintenance or Regulatory  
Certification Concerns**

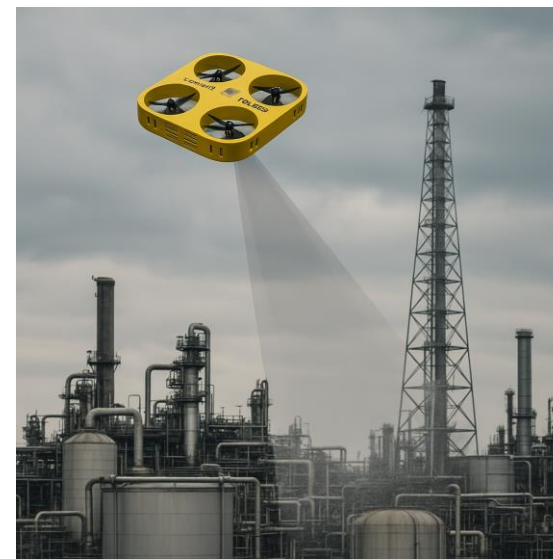




**Powerline Inspection**



**Maintenance Inspection**



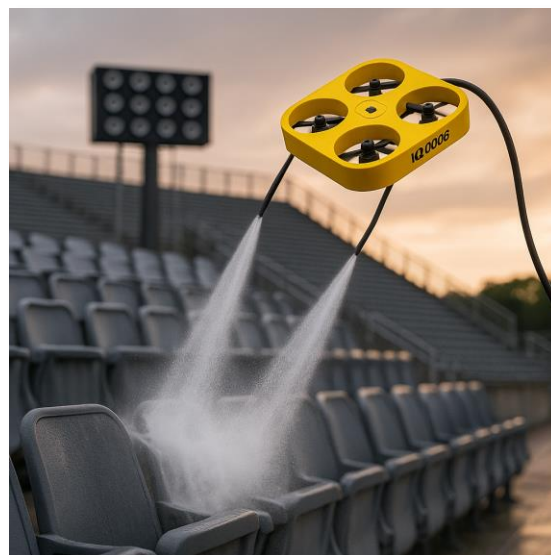
**Line-of-Sight Land Surveys**



**Inventory Management**



**Power Washing**



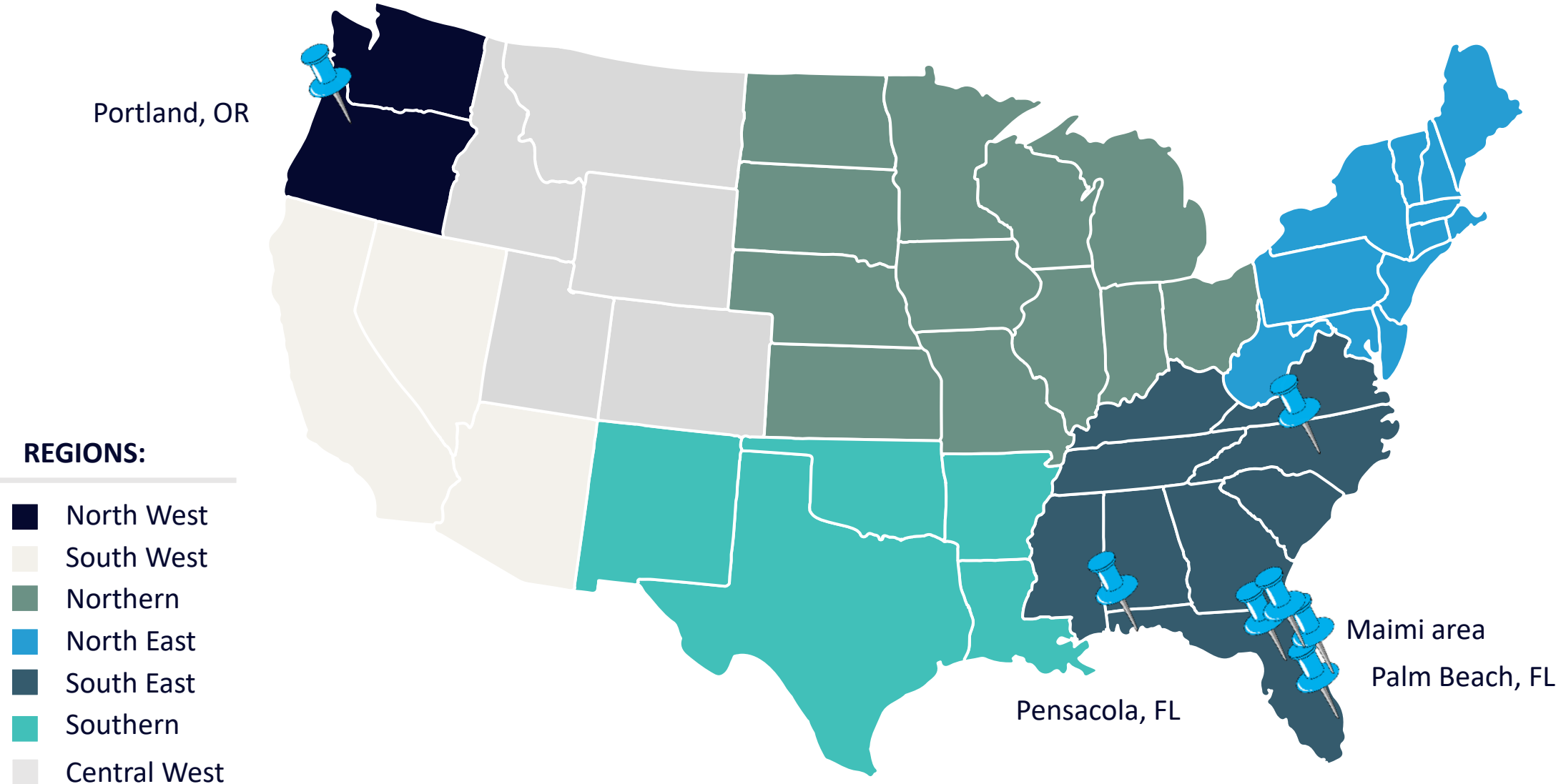
**Precision Agriculture**



**BVLOS Inspections**



# DaaS NATIONAL ROLLOUT- ACQUISITIONS



# HIGHLIGHTED SOFTWARE CUSTOMERS



ZIGVOICE

TillerStack

PsPortals



FOUR SEASONS



SystemView

PACE+

WorkAware



BOREAL  
LAND • ENVIRONMENT • REGULATORY





# DRONE MANUFACTURING

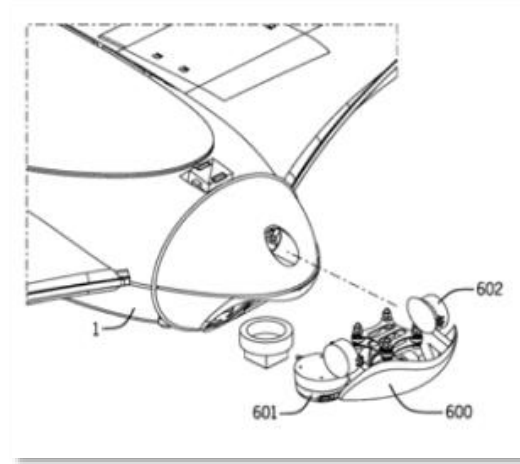
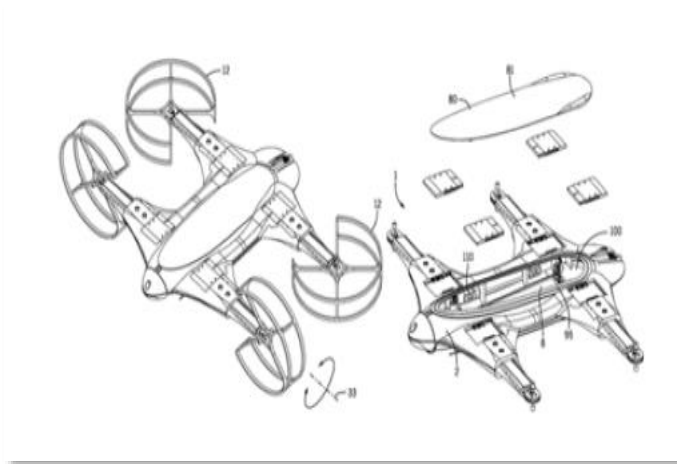
- **UAE production facility** established 2022, expanded to 10,000 sq feet in 2023
- Produced and tested 14 successive prototypes of ZenaDrone 1000, #15 is Production model
- Production capability of 10-15 ZenaDrone 1000 models per month
- Production capability of 25+ IQ Nano/IQ series drones per month
- **Arizona production facility**- R&D, sales, aerial testing, future manufacturing site for US Military drones
- **Spider Vision Sensors in Taiwan** established Nov. 2024, US military-compliant cameras in Q1, plus other components/supply chain for our drones



# IP PORTFOLIO OVERVIEW

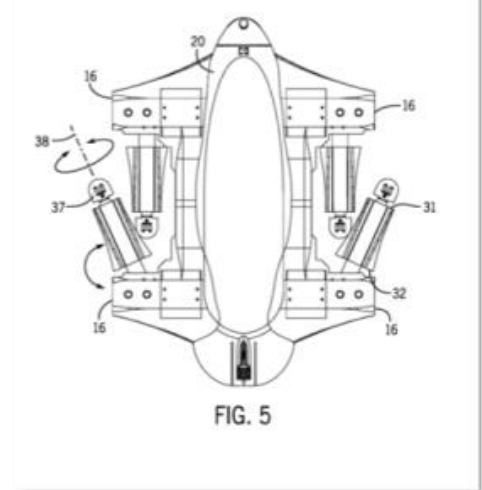
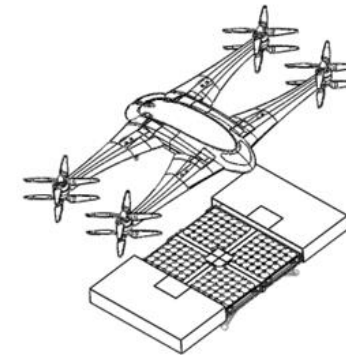
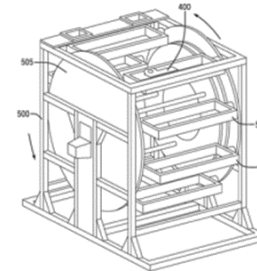
## 2 Patents for Drone Design

- ZenaDrone 1000



## 2 Patents for Drone Attachments including:

- Drone with extendable and rotatable wings and multi accessories securing panel
- Charging/Re-Charging Drone Assembly Systems and Apparatus Pad



# EXECUTIVE LEADERSHIP TEAM



**SHAUN PASSLEY, PHD** | CHAIRMAN & CHIEF EXECUTIVE OFFICER

- Over 25 years of expertise in the software industry, more than 10 years leading public companies
- Serves as CEO and Chairman of the Board of ZenaTech
- Holds a PhD in Business Management and a master's in business administration from Benedictine University. Also has four master's degrees; a Master of Law from Northwestern University, a Master of Science in Information Technology from DePaul University, and a Master of Science in Product Design from Northwestern University
- A distinguished figure in the tech and business world



**JAMES SHERMAN, CPA** | CHIEF FINANCIAL OFFICER

- Has worked for 30 years as a Certified Public Accountant (CPA). Graduated with Honors from Northern Illinois University
- Started career at a Fortune 500 telecommunications firm, rising through the ranks of finance roles
- Served as Treasurer for a \$3.5 billion division of Sprint Corporation, led a \$50 million cost-saving initiative
- CFO of a \$90 million national transportation and distribution company, led a turnaround from potential bankruptcy to ready for sale
- Served as CFO for Carry Corporation, a \$250 million division of Mitsubishi Corporation



**SAJJAD ASIF** | CHIEF TECHNOLOGY OFFICER

- 18 years of professional experience and expertise in software and drone technologies
- Holds Master of Science in Software Engineering degree from Blekinge Tekniska Högskola (BTH) in Sweden, an MBA from AIOU in Pakistan, and a BS - Computer Science from PUCIT in Pakistan
- Held leadership positions with the ZenaTech group of companies, now focused on ZenaDrone solutions and integration
- Held CTO and other leadership and technical roles for multiple European technology firms



# EXECUTIVE TEAM



**LINDA MONTGOMERY** | VP CORPORATE DEVELOPMENT

- Over 20 years of global technology industry background leading investor relations, business development, and marketing
- Has led investor relations for multiple companies and for six IPOs, joined the ZenaTech prior to public offering
- Previously held national marketing leader roles at IBM, KPMG, Telesat Canada, and general manager for a venture builder agency
- Two business degrees from the University of Winnipeg and the University of Manitoba, holds an Investor Relations Accreditation (CPIR) is from the Ivey School of Business at Western University and the Canadian Investor Relations Institute



**SIMON HENRY** | VP OF BUSINESS DEVELOPMENT, EMEA

- Over 20 years of sales and client service management in various industries, including finance with the Bank of Ireland
- 3 years at ZenaTech leading ZenaDrone customer/partner growth in Ireland and pioneering relationships in EMEA regions
- Previously roles leading business development, sales, and client service management for companies in global payroll outsourcing, fleet management, and business incentives achieving sales and business objectives
- Degree in Business Studies from Dublin Business School (Honors) and a Masters Degree in Sales Management from UCD Michael Smurfit Graduate Business



**PHILANDER FRANKLIN** | VP OF BUSINESS DEVELOPMENT, NA

- Over 25 years of professional experience in sales and operations leadership
- Over 10 years with ZenaTech companies leading customer support, operations management, partnerships, and regulatory affairs
- Previously a sales leader in the healthcare insurance industry for Blue Cross Blue Shield provider, GoHealth, achieving top awards for sales and revenue
- Led the growth of a multi-store retailer in Chicago, significantly expanding stores, operations and staff in a two-year period

# COMPETITIVE DIFFERENTIATION

Company	Application				Size/Range			Platform		Functionality
	Military/ Defense	Commercial	Public Safety	Drone As A Service (DaaS)	Small Indoor	Small Outdoor	Medium Outdoor	Fixed Wing	Rotary	AI
	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Red Cat	✓	✓	✓			✓	✓	✓	✓	✓
Draganfly	✓	✓	✓			✓	✓		✓	✓
AgEagle	✓	✓	✓			✓	✓	✓		✓
Ondas Holdings	✓	✓	✓				✓		✓	
AeroVironment	✓	✓	✓			✓	✓	✓	✓	✓
Skydio	✓	✓				✓	✓	✓	✓	✓

# REGULATORY APPROVAL STATUS

Approval Granted

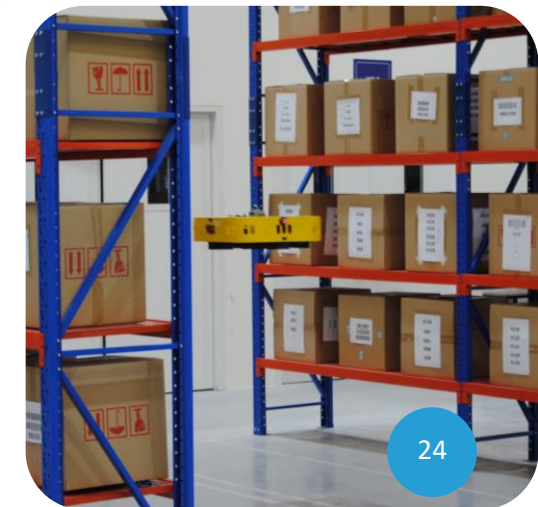
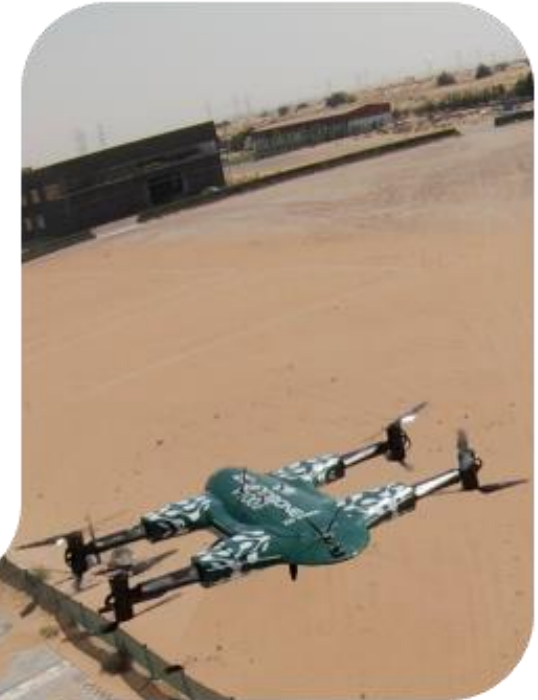
  
Federal Aviation  
Administration (FAA)

  
Dubai Civil Aviation Authority and  
Ministry of Defence

Country	Regulatory Body	Approval Status	Approval time
	Canadian Transport Authority	Not Applied	8-9 weeks
	EASA-European Union Aviation Safety Agency	Not Applied	8-10 weeks
	Irish Aviation Authority	In-progress	12-20 weeks

# INVESTMENT SUMMARY

- **Green then Blue UAS** Certification in Progress, Work on Winning **Defense Contracts**
- Meet Monthly **UAE Manufacturing Goals**, Build **Arizona Manufacturing** Facility and Capacity
- Close **20 More Acquisitions**- Next 12 Months
- Acquisitions Become **Branded DaaS** Multi-Service Businesses
- Advanced Indoor **Inventory Drone** and **Agriculture Drone** Sales Opportunities
- Work on **Quantum Computing** R&D Projects, AI Drone Fleets & Next Generation Solutions



# ZENa

## TECH



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Mike Mason

CoreIR

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