



Transforming Industries
with **AI Drones**,
Drones as a Service
& Quantum Computing



INVESTOR PRESENTATION

APRIL 2025

NASDAQ: ZENA | FSE: 49Q

www.zenatech.com

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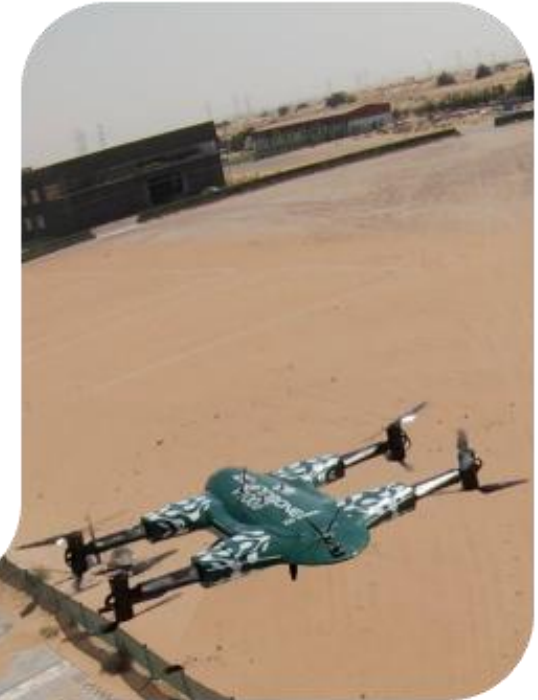
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INVESTMENT HIGHLIGHTS

- **Enterprise SaaS Software Company** that designs and manufactures **AI drones**
- Selling to fastest growing sectors – **Defense, Agriculture, and Commercial** sectors
- Growing a Global **Drone as a Service** business for convenient Uber-like drone services
- **Growth by Acquisition** adding to tech solutions, services and customers, land survey firms, revenue accretive
- **Favorable Capital Structure** – 60% Founder and management team owned & 90% of debt held by private investors



GLOBAL DRONE MARKET

Commercial drone market growing from \$8.8B in 2022, expected to reach \$82.5B by 2032*

Military drones growing from \$14B in 2023, expected to reach \$47B in 2032*

Industry Drivers

- ✓ FAA/other aviation authorities- regulation more favorable to industry growth
- ✓ Tech innovation- drone batteries, lighter fuselage, AI and quantum
- ✓ US and other government policy shifts banning Chinese drones & components that currently dominate the industry

Source Industry Drivers/Sector size- Drone Life.com report on where the industry will grow the fastest by 2030- at 22/09/06, Military Drone market from Fortune Business Insights Research

NASDAQ: ZENA

GROWTH, COMMERCIAL VERTICALS

25-30%
Agriculture/Precision Farming

20-25%
Infrastructure & Construction

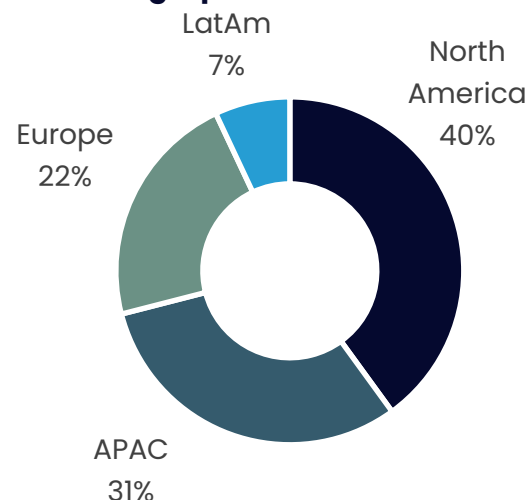
15-20%
Logistics & Delivery

15-20%
Media & Entertainment

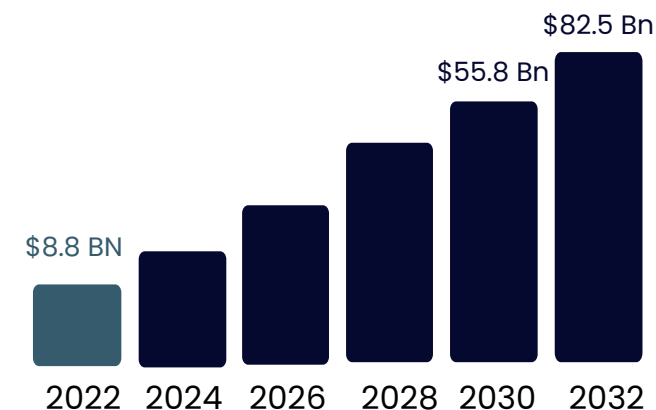
10-15%
Security & Surveillance

5-10%
Environmental Monitoring/Mgmt.

Geographic Breakdown

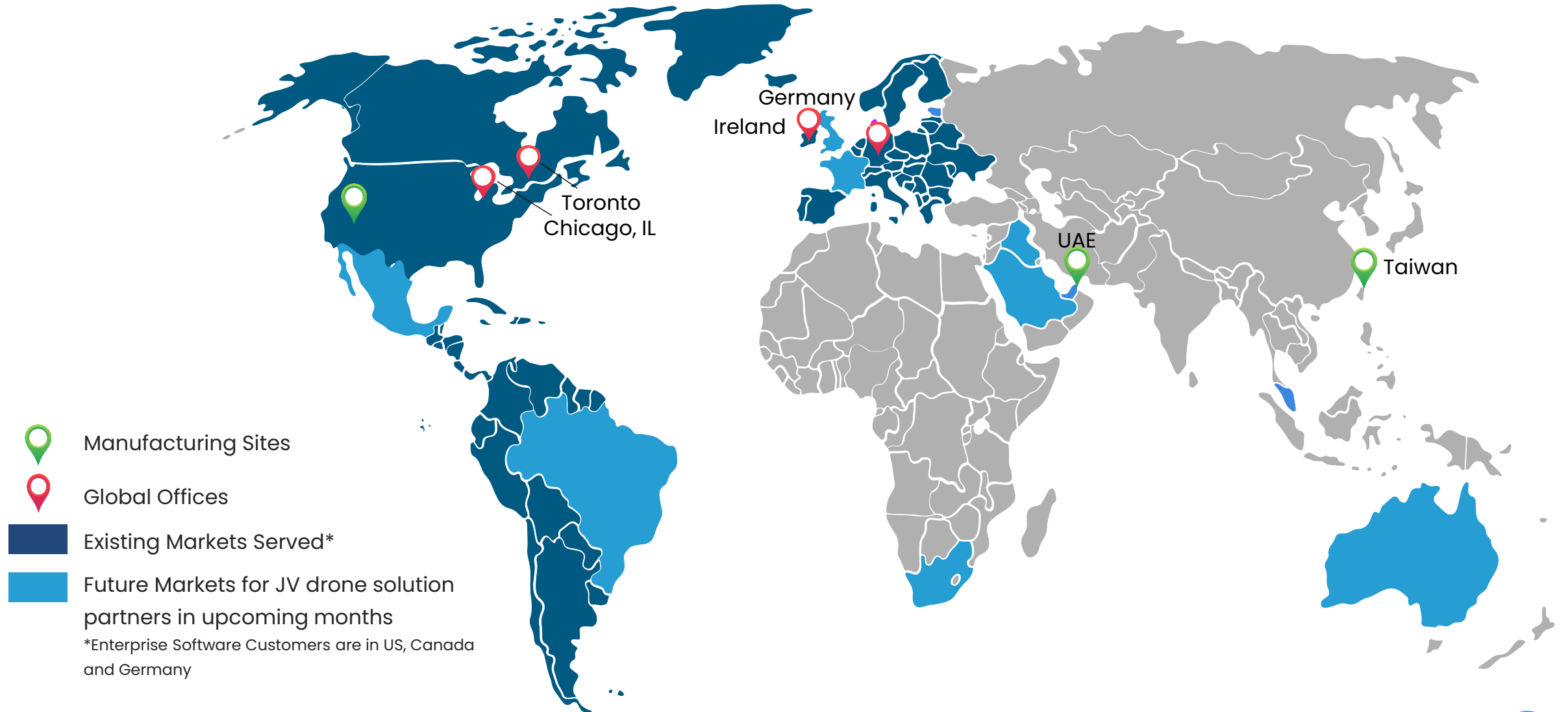


Commercial Drone Market Size (USD\$)*

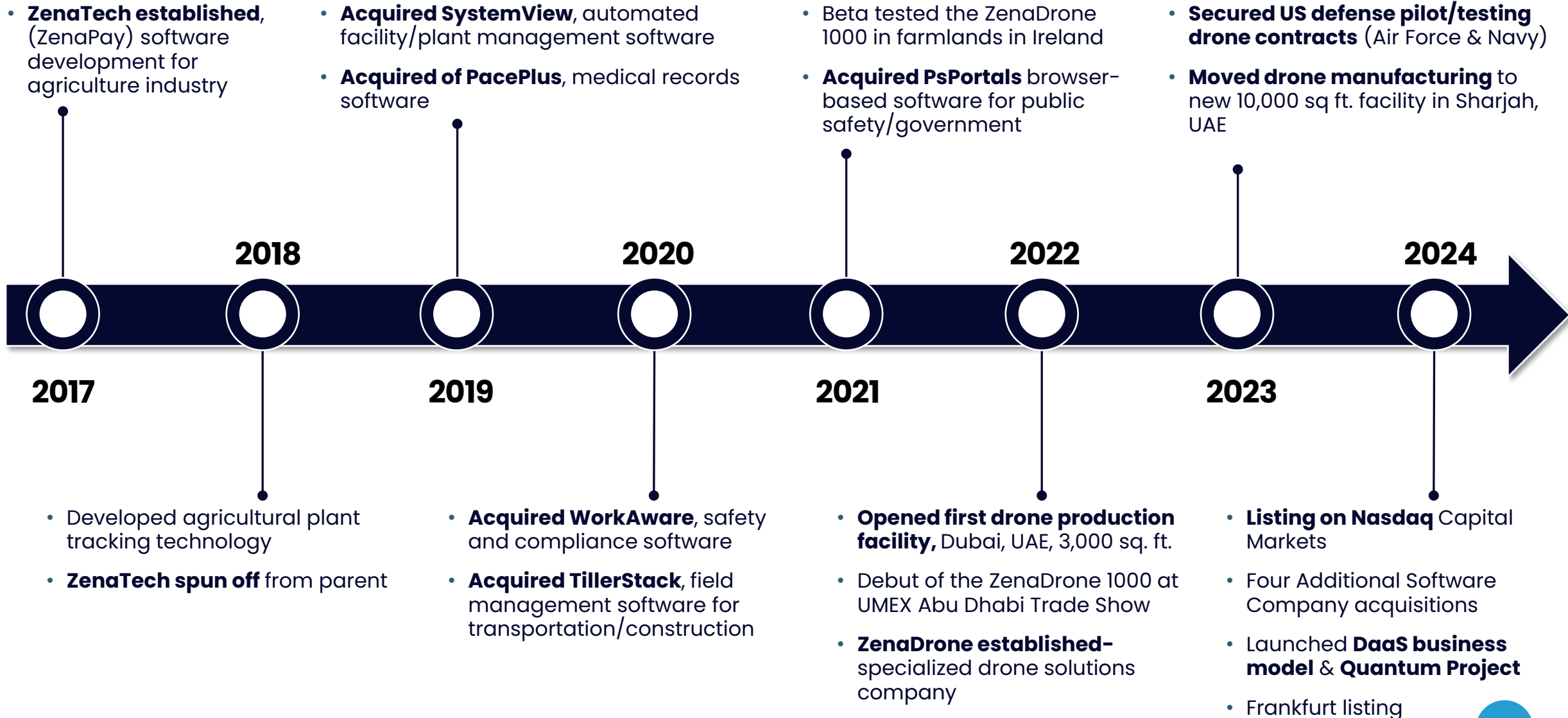


*Sources: Skyquest and Straights Research

GEOGRAPHIC PRESENCE AND GROWTH



COMPANY MILESTONES



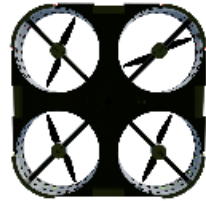
OUR OFFERINGS



Drone Technology Solutions

ZENADRONES 1000

ZENADRONES IQ



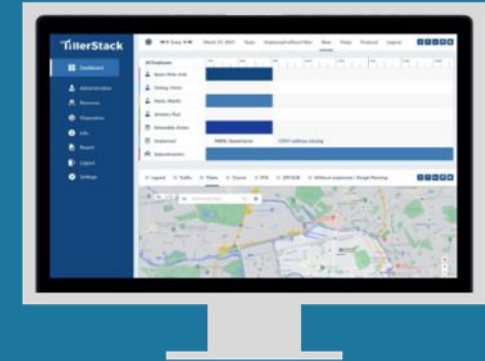
ZENATECH

DRONE as a SERVICE MODEL (DaaS)



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Enterprise Software Solutions



WorkAware

TillerStack

SystemView

PACE

PsPortals

ZIGVOICE

Jadian

DeskFlex
Optimizing your Productivity Resources

InterlinkONE
Innovative marketing solutions

Interactive
systems

othership

ZENADRONES PRODUCTS



7 X 12 feet

ZenaDrone 1000

**Stable Flight, Exceptional Maneuverability,
Advanced Scanning, Multiple Attachments, and
Heavy-lift Capabilities**

Sells for: \$100-250K plus software

NASDAQ: ZENA



10 X 10 to 41 X 41 inch

ZenaDrone IQ Series

**Small Footprint, Designed for Indoor/Outdoor Use
and Obstacle Avoidance, with Hover Stability,
Auto Charging and Scanner/Sensing Capabilities**

Entry level sells for: \$1-4K plus software

CURRENT CUSTOMER DRONE APPLICATIONS



Agriculture

ZenaDrone 1000 has been piloted to help farmers cultivate higher yields, reduce labour and expenses utilizing plant tracking and Smart Farming solutions. Under development:

- Benchmark growth, scouting disease
- Fertilizer and Pesticide Spraying
- Crop and Fruit Farm Imaging
- Irrigation and Soil Management



Defense And Government

ZenaDrone products have been used in paid pilots by US Air Force and US Navy for critical medical supply delivery in field operations, and for sub-zero climate deliveries. Under development:

- Search and rescue, disaster response and humanitarian aid
- Crowd monitoring and border patrol
- Operations inspection, intelligence gathering and security
- Firefighting and water spraying



Warehouse and Logistics

ZenaDrone IQ Nano indoor drone currently being used in a paid pilot to automate inventory management via bar code scanning inside a multinational auto part customer's warehouse. Others targeted:

- Warehouse security and surveillance
- Aisle and safety inspections
- Picking, packing and parcel sorting
- Warehouse mapping



FUTURE CUSTOMER DRONE APPLICATIONS



Oil and Gas

- Pipe, flare stack and chimney inspection
- Offshore platform monitoring
- Site surveying and mapping
- Safety, compliance and environmental monitoring
- Security of sites and asset management



Mining and Construction

- Monitoring and security of indoor and outdoor assets
- Safety and compliance inspections
- Terrain mapping and site survey applications
- Automation of processes, paperwork data collection and analysis/AI



Forestry and Environmental

- Land surveys, animal tracking/migration
- Forest management, seed planting for reforestation
- Environmental planning and compliance
- Forest fire and emergency management



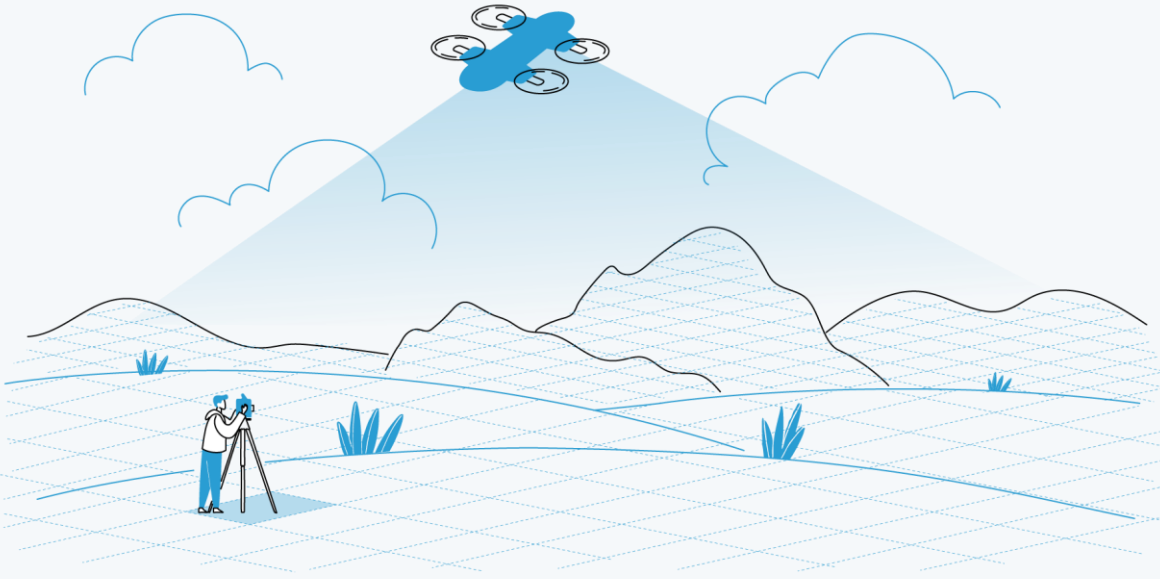
Renewable Energy

- Pipe, flare stack and chimney inspection
- Offshore platform monitoring
- Site surveying and mapping
- Safety, compliance and environmental monitoring
- Security of sites and asset management



DRONES AS A SERVICE (DaaS)

Phase 1- Land Survey Acquisitions- Current



- Acquiring Land Survey engineering companies & other businesses
- Recurring revenue & existing customer base
- Innovating with drones- Speed & precision over legacy methods
- Commercial & Government customers

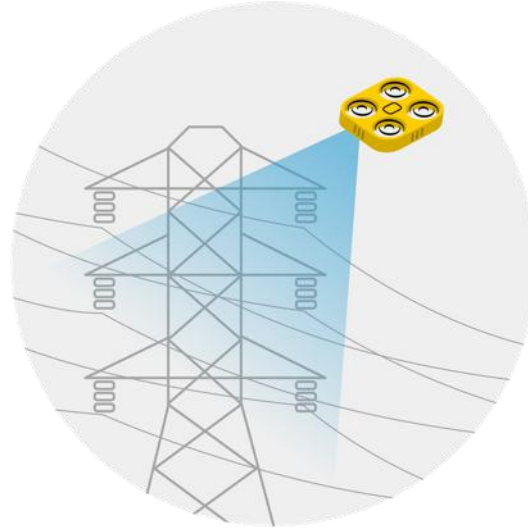
Phase 2- DaaS Business- Multiple Services- Future



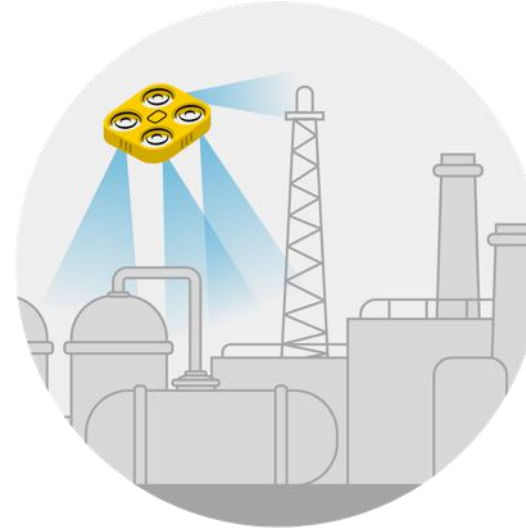
- Pay per use, turnkey- drones, software, sensors, pilot, regulation & certifications covered
- Land Surveys, Security, Inventory Management, Surveillance, Power Wash,
- Power line inspection, Precision Agriculture, Environmental etc.



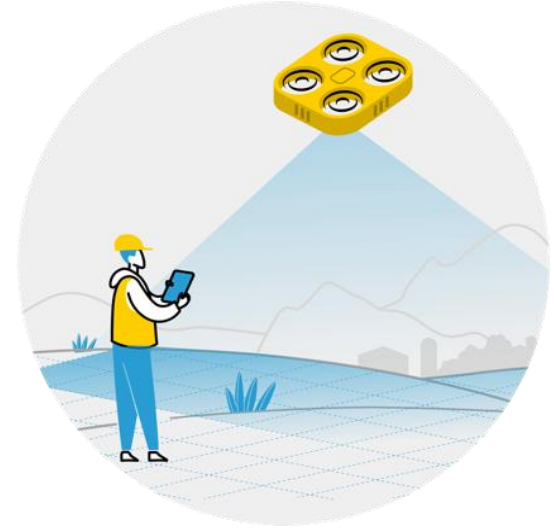
Powerline Inspection



Oil & Gas Inspection



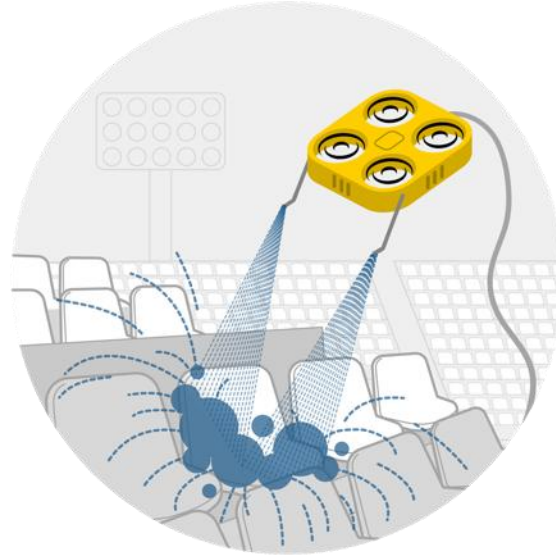
Line-of-Site Land Surveys



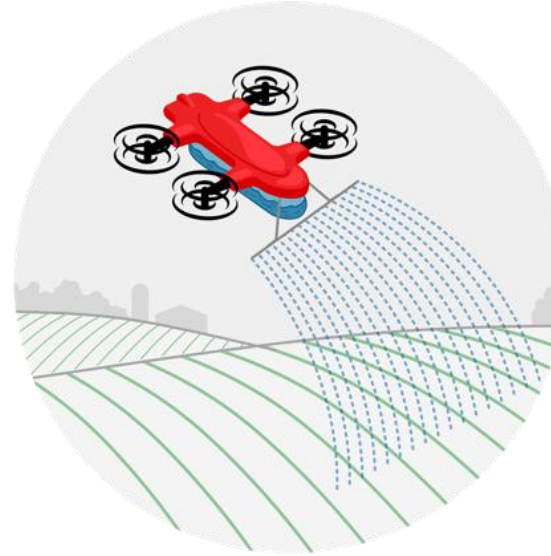
Inventory Management



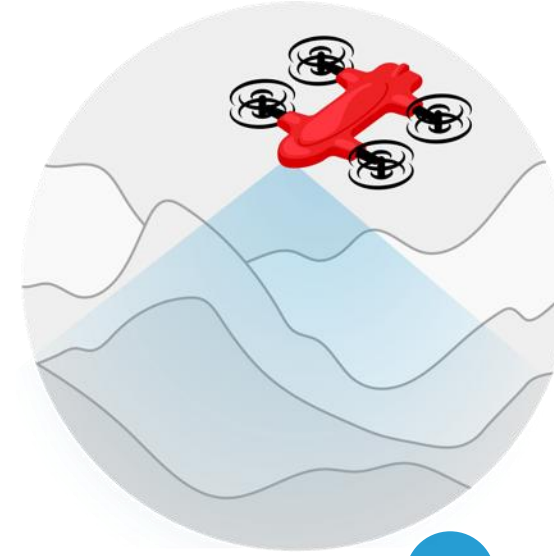
Power Washing



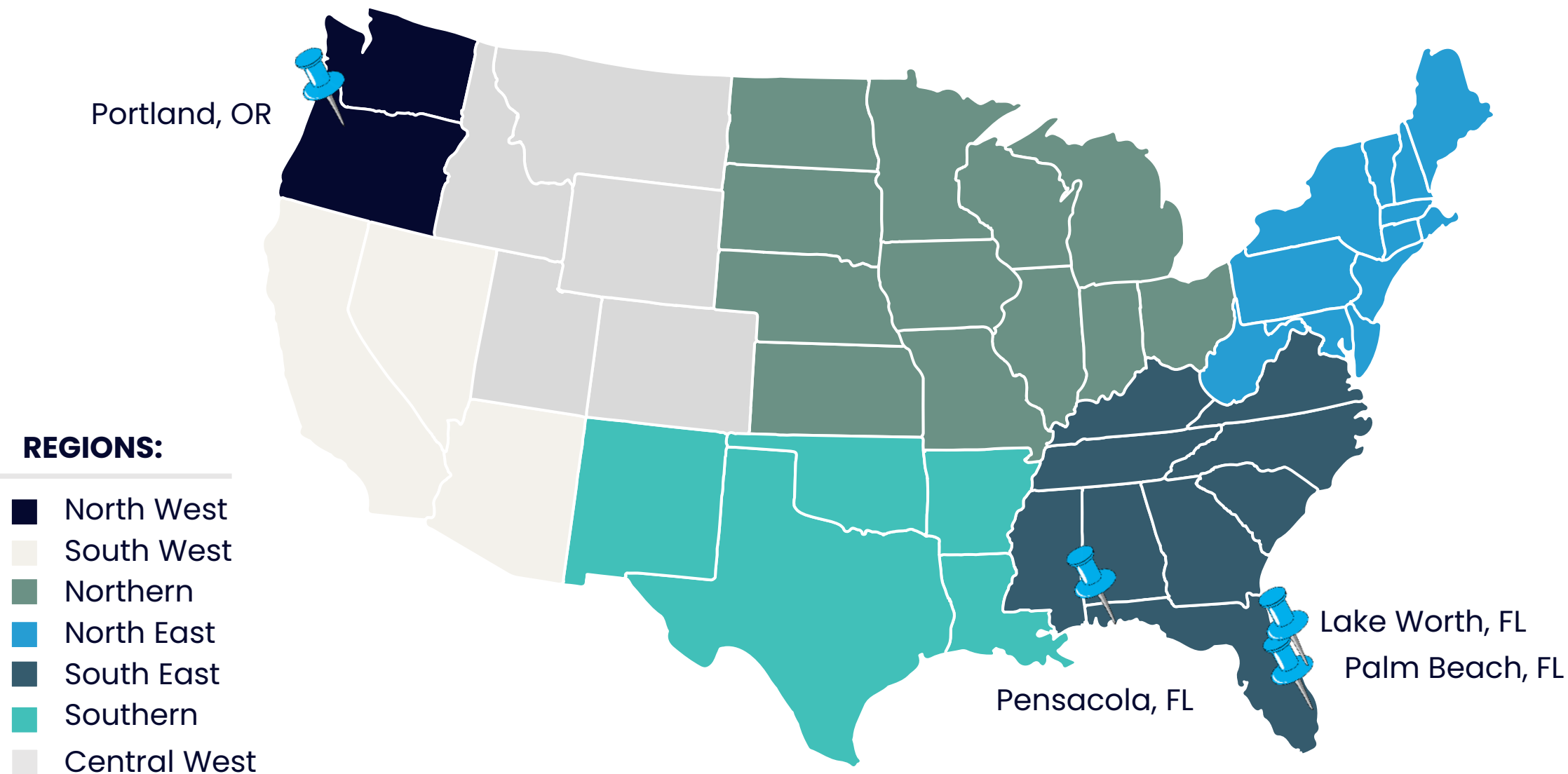
Precision Agriculture



BTLOS Land Surveys



DaaS NATIONAL ROLLOUT- ACQUISITIONS



ZENATECH – REVENUE MODELS



Enterprise SaaS Software, \$2M Sales, 2024

- SaaS – Annual license
- Support & Maintenance
- Software Development
- Training

Sales Channels:

Digital Marketing, Sales & Customer Support

Drone Solutions, at Paid Trials Stage

- Drone hardware and accessory sales
- Drone management fee
- Drone software license
- Drone warrantee (hardware and accessory replacement)
- Hardware/software customization
- Software maintenance and support

Sales Channels:

Direct Sales, JV Distribution Partners

Drone as a Service (DaaS) Launched November 2024

- DaaS annual subscription membership and per fee use
- Drone management fee
- Hardware/software application customization

Sales Channels:

Digital Marketing, Direct Sales, JV Distribution Partners and resellers

HIGHLIGHTED SOFTWARE CUSTOMERS



ZIGVOICE

TillerStack

PsPortals



FOUR SEASONS



SystemView

PACE+

WorkAware



BOREAL
LAND • ENVIRONMENT • REGULATORY



DRONE MANUFACTURING

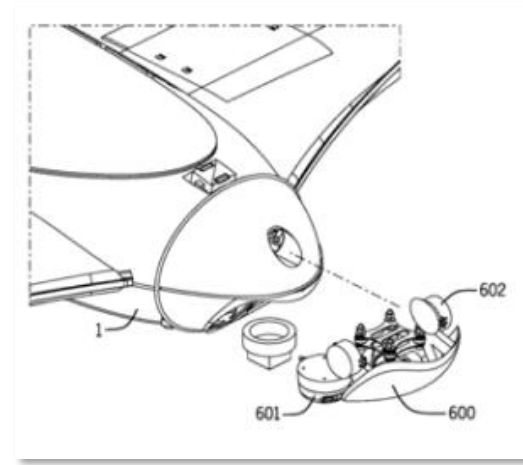
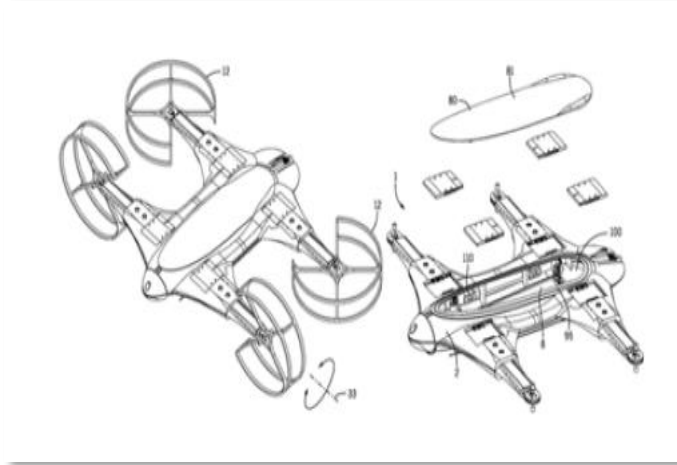
- **UAE production facility** established 2022, expanded to 10,000 sq feet in 2023
- Produced and tested 14 successive prototypes of ZenaDrone 1000, #15 is Production model
- Production capability of 10-15 ZenaDrone 1000 models per month
- Production capability of 25+ IQ Nano/IQ series drones per month
- **Arizona production** facility- R&D, sales, aerial testing, future manufacturing site for US Military drones
- **Spider Vision Sensors in Taiwan** established Nov. 2024, US military-compliant cameras in Q1, plus other components/supply chain for our drones



IP PORTFOLIO OVERVIEW

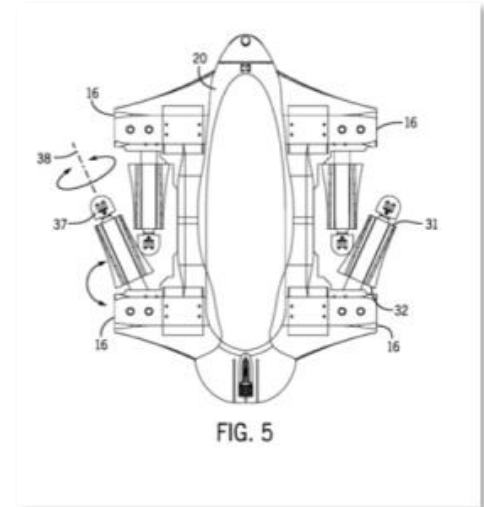
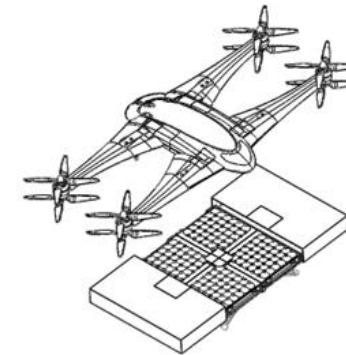
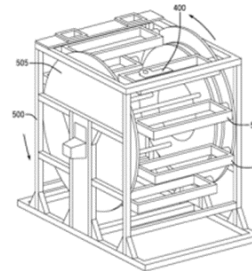
2 Patents for Drone Design

- ZenaDrone 1000



2 Patents for Drone Attachments including:

- Drone with extendable and rotatable wings and multiple accessories securing panel
- Charging/Re-Charging Drone Assembly Systems and Apparatus Pad



EXECUTIVE LEADERSHIP TEAM



SHAUN PASSLEY, PHD | CHAIRMAN & CHIEF EXECUTIVE OFFICER

- Over 25 years of expertise in the software industry, more than 10 years leading public companies.
- Serves as CEO and Chairman of the Board of ZenaTech
- Holds a PhD in Business Management and a master's in business administration from Benedictine University. Also has four master's degrees; a Master of Law from Northwestern University, a Master of Science in Information Technology from DePaul University, and a Master of Science in Product Design from Northwestern University
- A distinguished figure in the tech and business world



JAMES SHERMAN, CPA | CHIEF FINANCIAL OFFICER

- Has worked for 30 years as a Certified Public Accountant (CPA). Graduated with Honors from Northern Illinois University.
- Started career at a Fortune 500 telecommunications firm, rising through the ranks of finance roles
- Served as Treasurer for a \$3.5 billion division of Sprint Corporation, led a \$50 million cost-saving initiative
- CFO of a \$90 million national transportation and distribution company, led a turnaround from potential bankruptcy to ready for sale
- Served as CFO for Carry Corporation, a \$250 million division of Mitsubishi Corporation



SAJJAD ASIF | CHIEF TECHNOLOGY OFFICER

- 18 years of professional experience and expertise in software and drone technologies.
- Holds Master of Science in Software Engineering degree from Blekinge Tekniska Högskola (BTH) in Sweden, an MBA from AIU in Pakistan, and a BS - Computer Science from PUCIT in Pakistan
- Held leadership positions with the ZenaTech group of companies, now focused on ZenaDrone solutions and integration
- Held CTO and other leadership and technical roles for multiple European technology firms

EXECUTIVE TEAM



LINDA MONTGOMERY | VP CORPORATE DEVELOPMENT

- Over 20 years of global technology industry background leading investor relations, business development, and marketing
- Has led investor relations for multiple companies and for six IPOs, joined the ZenaTech prior to public offering
- Previously held national marketing leader roles at IBM, KPMG, Telesat Canada, and general manager for a venture builder agency
- Two business degrees from the University of Winnipeg and the University of Manitoba, holds an Investor Relations Accreditation (CPIR) is from the Ivey School of Business at Western University and the Canadian Investor Relations Institute



SIMON HENRY | VP OF BUSINESS DEVELOPMENT, EMEA

- Over 20 years of sales and client service management in various industries, including finance with the Bank of Ireland
- 3 years at ZenaTech leading ZenaDrone customer/partner growth in Ireland and pioneering relationships in EMEA regions
- Previously roles leading business development, sales, and client service management for companies in global payroll outsourcing, fleet management, and business incentives achieving sales and business objectives
- Degree in Business Studies from Dublin Business School (Honors) and a Masters Degree in Sales Management from UCD Michael Smurfit Graduate Business



PHILANDER FRANKLIN | VP OF BUSINESS DEVELOPMENT, NA

- Over 25 years of professional experience in sales and operations leadership
- Over 10 years with ZenaTech companies leading customer support, operations management, partnerships, and regulatory affairs
- Previously a sales leader in the healthcare insurance industry for Blue Cross Blue Shield provider, GoHealth, achieving top awards for sales and revenue
- Led the growth of a multi-store retailer in Chicago, significantly expanding stores, operations and staff in a two-year period

COMPETITIVE DIFFERENTIATION

Company	Application				Size/Range			Platform		Functionality
	Military/ Defense	Commercial	Public Safety	Drone As A Service (DaaS)	Small Indoor	Small Outdoor	Medium Outdoor	Fixed Wing	Rotary	AI
	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Red Cat	✓	✓	✓			✓	✓	✓	✓	✓
Draganfly	✓	✓	✓			✓	✓		✓	✓
AgEagle	✓	✓	✓			✓	✓	✓		✓
Ondas Holdings	✓	✓	✓				✓		✓	
AeroVironment	✓	✓	✓			✓	✓	✓	✓	✓
Skydio	✓	✓				✓	✓	✓	✓	✓

REGULATORY APPROVAL STATUS




Approval Granted



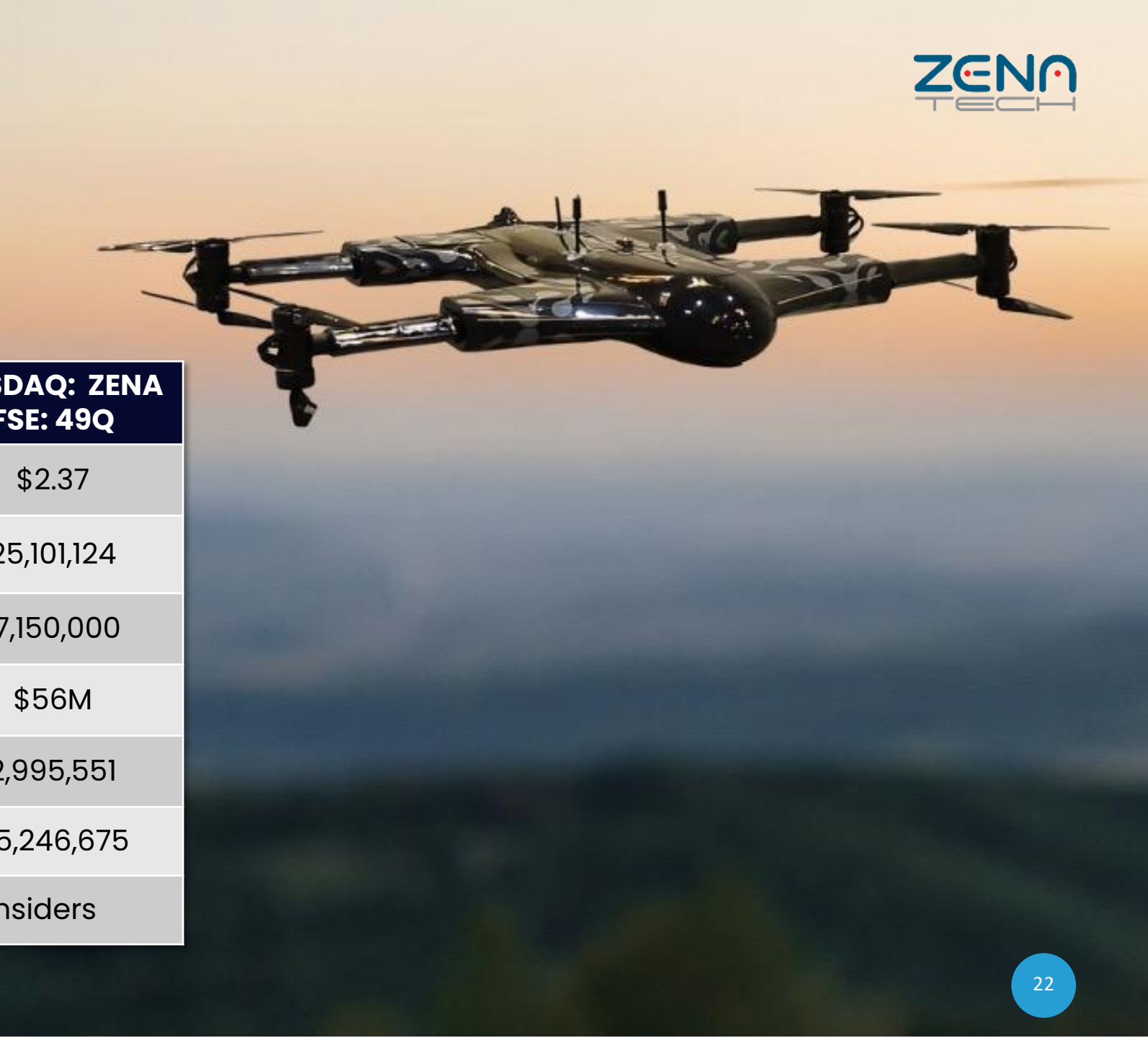
**Federal Aviation
Administration (FAA)**



**Dubai Civil Aviation Authority and
Ministry of Defence**

Country	Regulatory Body	Approval Status	Approval time
	Canadian Transport Authority	Not Applied	8-9 weeks
	EASA-European Union Aviation Safety Agency	Not Applied	8-10 weeks
	Irish Aviation Authority	In-progress	12-20 weeks

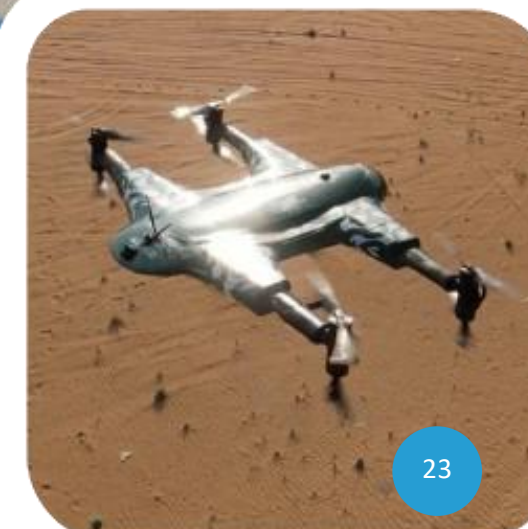
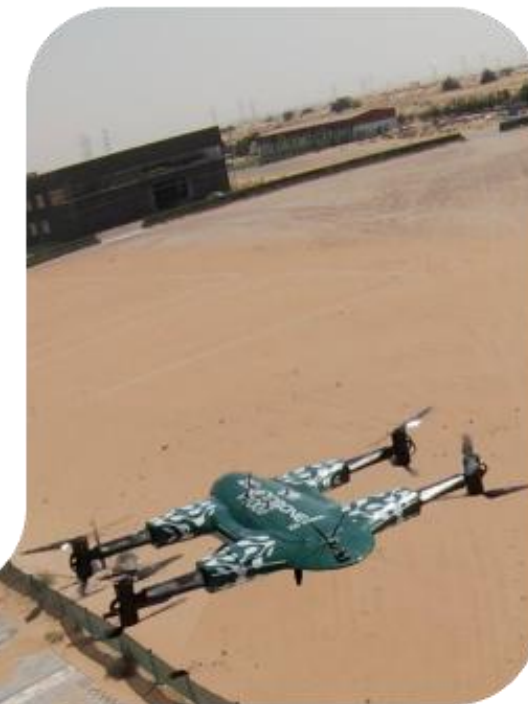
CAPITALIZATION SUMMARY



Stock Symbol	NASDAQ: ZENA FSE: 49Q
Stock Price (As of 04/25/25)	\$2.37
Common Shares Outstanding	25,101,124
Preferred Shares Outstanding	17,150,000
Market Capitalization	\$56M
Warrants Outstanding	2,995,551
Fully Diluted Shares	45,246,675
At least 60% of shares owned by Founder, Insiders	

INVESTMENT SUMMARY

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- Selling to fastest growing sectors- **Defense, Agriculture, and Commercial** sectors
- Growing a US **Drone as a Service** business for convenient Uber-like drone services
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ZENa

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